

Message Text

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PAGE 01 DAMASC 06806 071506Z

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ACTION NEA-10

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FM AMEMBASSY DAMASCUS

TO USDOC WASHDC

INFO SECSTATE WASHDC 9934

AMEMBASSY ATHENS

UNCLAS DAMASCUS 6806

ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: BTIO, SY

SUBJECT: POSSIBLE GOVERNMENT TRADE OPPORTUNITY (GTO9- DIRECT
MEGOTIATION NO TENDER-SIC: 3731131 BARGES-SELF-PROPOLLED.

1. DAMASCUS BUSINESSMAN (DR. ABOUHARB) HAS INFORMED EMBSSY
OF POSSIBLE GTO DIRECT NEGOTIATION NO TENDER FOR US FIRMS
SUPPLYING SELF-PROPELLED BARGES FOR TARTOUS HARBOR. DIRECTORATE
OF TARTOUS PORT IS INTERESTED IN BUYING FIVE BARGES, SELF-
PROPELLED, CAPACITY APPROX. 500 TONS WITH RAMP CAPACITY FOR
LOADING TRUCKS UP TO 40 TONS GROSS WEIGHT-AXLE LOAD IS FOR TEN
TONS OR FOUR BARGES AND FOUR OTHER SIMILAR BARGES OF 300 TONS
CAPACITY. ONE 500 TONS BARGE SHOULD BE EQUIPPED WITH A TANK
FOR 100 CBINC METERS FOR DRINKING WATER, AND 100 CUBIC METERS
TANK IN ANOTHER FOR FUEL OIL, ALL EQUIPPED WITH PUMPS.
OPTIONS ARE EITHER FOR 5-500 TONS ONLY OR FOR 4-500 TONS PLUS
4-300 TONS. BARGES FOR OPERATION IN TARTOUS HARBOR ONLY.
MAXIMUM ROUND TRIP 3 KILOMETERS, MIN. HARBOR DEPTH
14 FEET AND MAXIMUM 38 FEET, DIFFERENCE LOW TIDE-
HIGH TIDE 1'6", SHORELINE 10' EMBANKMENT. CAN ENGINES
BE CATERPILLAR? THESE ARE SPARES MOST AVAILABLE HERE.
DELIVERY NOT MORE THAN 6 MONTHS FROM CONTRACT DATE OR
OPENING LETTER OF CREDIT (L/C). CASE SALE.

2. ACTION REQUESTED: USDOC TO PROVIDE EMBASSY WITH NAMES
OF US FIRMS MANUFACTURING AND SUPPLYING SUCH FACILITIES.

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WE WILL TRANSMIT NAMES TO SYRIAN BUSINESS SOURCE AND

PORT OFFICIALS.

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